

## MITSUI KINZOKU

## (Mitsui Mining & Smelting Co., Ltd. TSE5706)

FY2023 Q1 Results & FY 2023 Forecast

August 8, 2023





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## Results of FY2023 Q1

- FY2023 Q1 YoY: Sales decreased due to lower sales volumes in the Engineered Materials segment, such as MicroThin<sup>™</sup>, and lower metal and precious metal prices. In addition to the above, higher energy costs and inventory factors associated with lower metal and precious metal prices led to a decrease in profit.
- As for the FY2023 forecast, sales are expected to be lower than the previous forecast due to a decrease in sales volume of major products in the Engineered Materials segment and lower-thanexpected prices of metals and precious metals.

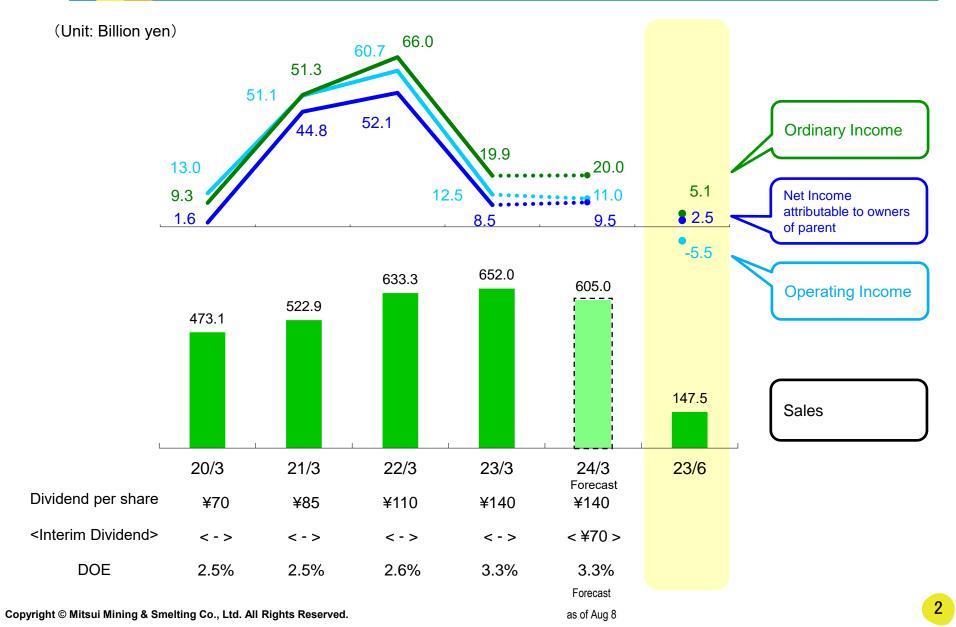
In addition to the above, operating income is expected to decrease from the previous forecast due to inventory factors resulting from the decline in metal and precious metal prices, etc. However, ordinary income is expected to be the same amount as the previous forecast due to an increase in non-operating income such as dividend income.

(Unit: Billion yen)	(	Q1 Result	S	Forecast					
	2023	2022 Difference		2023	2023	Difference			
	Results	Results	(23-22)	Forecast	Forecast				
				(Aug 8)	(May 10)				
Net Sales	147.5	165.1	<b>-17.6</b> -10.6%	605.0	645.0	-40.0 -6.2%			
Operating Income	-5.5	18.2	-23.7	11.0	20.0	-9.0 -45.0%			
Ordinary Income	5.1	25.4	-20.4 -80.0%	20.0	20.0	0.0			
Net income attributable to owners of parent	2.5	21.7	-19.2 -88.3%	9.5	10.0	-0.5 -5.0%			

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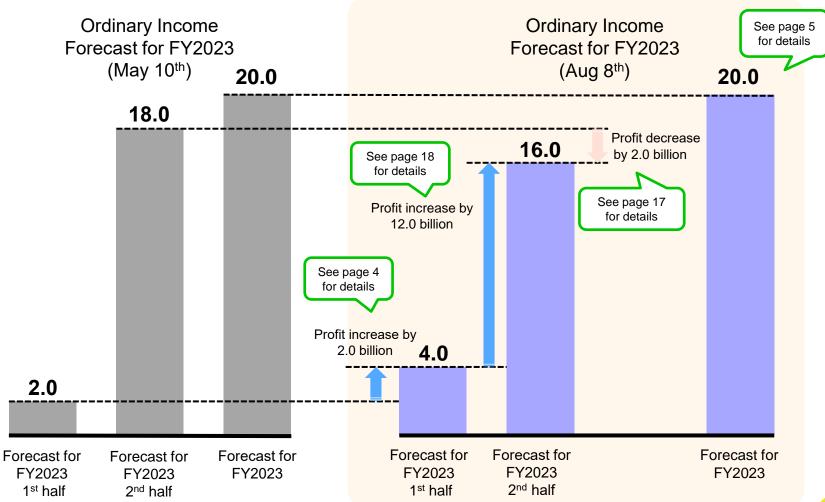


## Sales and Earnings



## FY2023 Ordinary Income Forecast

FY2023 1<sup>st</sup> half ordinary income is expected to be 2 billion yen higher than the forecast announced on May 10<sup>th</sup>. FY2023 full-year ordinary income is expected to be the same as the forecast announced on May 10<sup>th</sup>. (Unit: Billion yen)

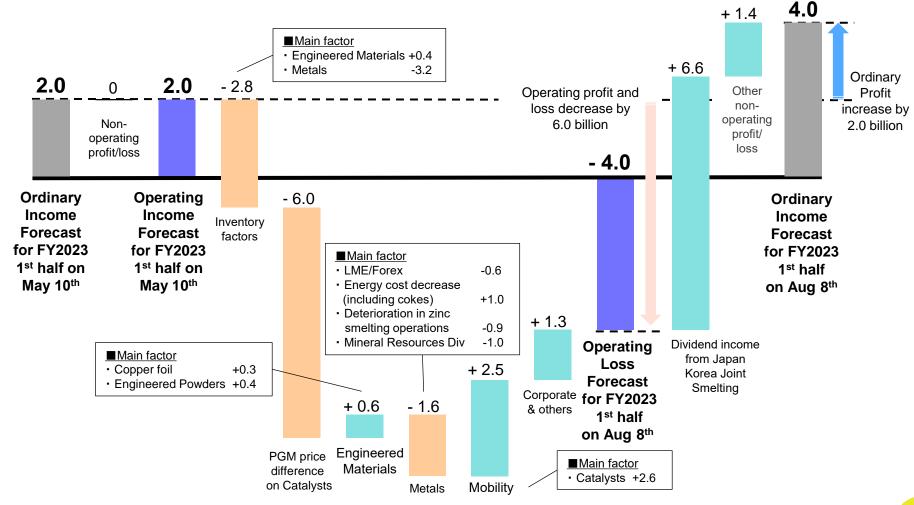


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## FY2023 1<sup>st</sup> half Ordinary Income Forecast

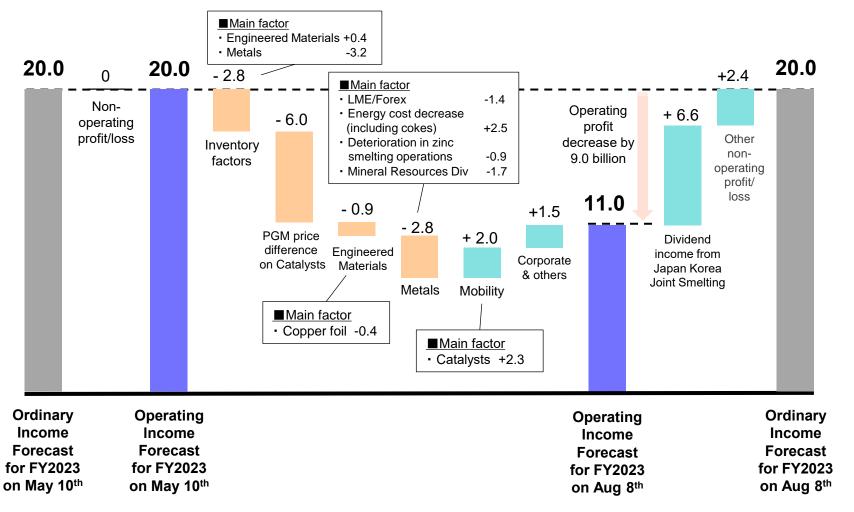
Operating income forecast for the first half of FY2023 is expected to decrease by 6 billion yen from the forecast announced on May 10<sup>th</sup>. Ordinary income forecast is expected to increase by 2 billion yen from the forecast announced on May 10<sup>th</sup>. (Unit: Billion yen)





## FY2023 Ordinary Income Forecast

Operating income forecast for FY2023 is expected to decrease by 9 billion yen from the forecast announced on May 10<sup>th</sup>. Ordinary income forecast for FY2023 is expected to be 20 billion yen, the same amount as the forecast for FY2023 announced on May 10<sup>th</sup>. (Unit: Billion yen)





### Statements of income

(Unit : Billion yen)	(	Q1Results	3		1st half			FY	
	2023	2022	Difference	2023	2022	Difference	2023	2022	Difference
	Results	Results	(23-22)	Forecast	Results	(23-22)	Forecast	Results	(23-22)
Net Sales	147.5	165.1	-17.6 -10.6%	295.0	342.4	<b>-47.4</b> -13.8%	605.0	652.0	-47.0 -7.2%
Cost of sales	137.1	130.9	6.2 4.7%	-	-	-	-	-	-
Gross Profit	10.4	34.2	-23.8	-	-	-	-	-	-
SG&A expenses	15.8	15.9	-69.6% -0.1 -0.7%	-	-	-	-	-	-
Operating Income	-5.5	18.2	-23.7	-4.0	23.3	-27.3	11.0	12.5	-1.5 -12.2%
Non-operating income/expenses -net	10.5	7.2	3.3	8.0	10.7	-2.7	9.0	7.4	1.6
Ordinary Income	5.1	25.4	-20.4	4.0	34.0	-30.0	20.0	19.9	0.1
Extraordinary profit/losses-net	-1.4	-0.1	- <i>80.0%</i> -1.3	-2.3	-0.6	- <i>88.2%</i> -1.7	-3.7	-4.7	0.6% 1.0
Net Income before	3.7	25.3	-21.6	1.7	33.4	-31.7	16.3	15.2	1.1
income taxes			-85.6%			-94.8%			7.0%
Income taxes & minority interests	1.1	3.6	-2.5	2.2	5.5	-3.3	6.8	6.7	0.1
Net income attributable to owners of parent	2.5	21.7	-19.2	-0.5	27.9	-28.4	9.5	8.5	1.0
			-88.3%			-			11.6%



## Segment Information by Business Unit

(Unit: Billion yen)		Q1Results		1st half				FY	
	2023	2022	Difference	2023	2022	Difference	2023	2022	Difference
■Sales	Results	Results	(23-22)	Forecast	Results	(23-22)	Forecast	Results	(23-22)
Engineered Materials	28.7	36.6	-7.9	58.0	65.7	-7.7	127.0	112.5	14.5
			-21.5%			-11.7%			12.9%
Metals	52.4	63.7	-11.3	117.0	134.8	-17.8	243.0	256.4	-13.4
			-17.7%			-13.2%			-5.2%
Mobility	55.4	49.8	5.5	103.0	109.2	-6.2	190.0	216.5	-26.5
			11.1%			-5.6%			-12.2%
Corporate	26.9	30.2	-3.3	53.0	63.7	-10.7	117.0	128.1	-11.1
			-11.1%			-16.8%			-8.7%
Adjustment	-15.9	-15.3	-0.6	-36.0	-31.0	-5.0	-72.0	-61.5	-10.5
Consolidated	147.5	165.1	-17.6	295.0	342.4	-47.4	605.0	652.0	-47.0
			-10.6%			-13.8%			-7.2%
Ordinary Income									
Engineered Materials	3.2	9.1	-5.9	5.4	12.4	-7.0	13.5	10.7	2.8
			-64.5%			-56.3%			26.1%
Metals	1.6	13.0	-11.3	2.0	13.3	-11.3	9.0	9.1	-0.1
			-87.4%			-85.0%			-0.9%
Mobility	0.9	2.2	-1.2	0.8	7.5	-6.7	5.0	3.2	1.8
			-55.9%			-89.4%			56.3%
Corporate	0.4	0.4	0.0	0.0	0.2	-0.2	1.8	0.7	1.1
			0.0%			-100.0%			144.6%
Business Creation	-1.6	-1.5	-0.1	-3.6	-3.2	-0.4	-7.9	-6.6	-1.3
Adjustment	0.5	2.3	-1.8	-0.6	3.7	-4.4	-1.4	2.8	-4.2
Consolidated	5.1	25.4	-20.4	4.0	34.0	-30.0	20.0	19.9	0.1
			-80.0%			-88.2%			0.6%

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## Variance analysis of ordinary income

#### (Unit Billion yen)

	Or	dinary Inco	me	Details								
	23Q1	22Q1	Diff.	Volume	LME/Forex	Inventory Factor	Margin/ Cost	Equity gain or loss	Total			
Engineered materials	3.2	9.1	-5.9	-3.3	-0.1	-	-2.5	-	-5.9			
Metals	1.6	13.0	-11.3	0.4	-1.4	-11.5	1.5	-0.3	-11.3			
Mobility	0.9	2.2	-1.2	1.3	-4.1	-	1.6	-	-1.2			
Corporate	0.4	0.4	-0.0	0.2	0.1	-	0.0	-0.3	-0.0			
Business Creation	-1.6	-1.5	-0.1	-	-	-	-0.1	-	-0.1			
Adjustment	0.5	2.3	-1.8	-	-0.7	-	-1.1	-	-1.8			
Total	5.1	25.4	-20.4	-1.4	-6.2	-11.5	-0.7	-0.6	-20.4			

# Non-operating income/expenses and Extraordinary gains/losses



(Unit : Billion yen)	Q1Results				1st half		FY			
	2023	2022	Difference	2023	2022	Difference	2023	2022	Difference	
	Results	Results	(23-22)	Forecast	Results	(23-22)	Forecast	Results	(23-22)	
Interest income - net	-0.6	-0.4	-0.2	-1.2	-1.0	-0.2	-2.3	-1.8	-0.5	
Dividend income - net	7.2	1.1	6.0	7.2	1.2	6.0	7.3	1.3	6.0	
Equity in gains/losses	1.1	1.8	-0.6	1.0	3.6	-2.6	2.5	5.7	-3.2	
Forex Exchange gain or loss	2.7	4.7	-2.0	1.3	6.7	-5.4	1.3	1.5	-0.2	
Others	0.1	0.1	0.1	-0.3	0.3	-0.5	0.2	0.5	-0.4	
Non-operating income/expenses - net	10.5	7.2	3.3	8.0	10.7	-2.7	9.0	7.4	1.6	

Extraordinary profit/losses - net	-1.4	-0.1	-1.3	-2.3	-0.6	-1.7	-3.7	-4.7	1.0
Others	0.0	0.1	-0.1	-0.2	0.1	-0.2	-0.5	-0.4	-0.2
Environmental expenses	-0.6	-0.0	-0.6	-0.7	-0.1	-0.6	-0.9	-0.7	-0.1
of subsidiaries and affiliates	0.0	0.0	0.0	0.0	0.0	0.0	0.0	-1.1	1.1
Fixed Asset Loss on valuation of shares	0.0	0.0	0.0	0.0	0.0	0.0	0.0	-1.1	1.1
Loss on sale & disposal of	-0.8	-0.2	-0.6	-1.4	-0.6	-0.8	-2.4	-2.5	0.1



## Trends of products

	2021				2022				2023 Forecast (Aug 8)				2023 Forecast (May 10)							
			Q1	Q2	Q3	Q4	Year	Q1	Q2	Q3	Q4	Year	Q1	Q2	1st Half Forecast	2nd Half Forecast	Year Forecast	1st Hal Forec		Year Forecast
MH alloy	Volume of Sales	Index	100	137	175	141	138	123	133	144	129	132	145	127	136	153	145	14	0 151	145
Copper foil	Volume of Sales	t / Month	2,260	2,180	2,160	1,760	2,090	1,800	1,250	1,450	990	1,370	1,300	1,400	1,350	1,880	1,610	1,56	50 2,100	1,830
MicroThin™ Total (a+b)	Volume of Sales	Index	100	104	91	99	99	111	82	58	29	70	84	76	80	96	88	7	9 104	91
MicroThin™ for HDI (a)	Volume of Sales		18	31	18	21	22	20	19	18	11	17	18	19	19	19	19	1	6 19	18
MicroThin™ for PKG (b)	Volume of Sales		82	73	73	78	77	91	63	40	18	53	66	57	61	77	69	6	3 85	73
ITO Target	Volume of Sales	Index	100	96	94	83	93	72	45	50	46	53	52	59	56	53	54	5	4 56	55
Zinc	Volume of Production	k-t	56	51	52	59	218	55	58	54	53	220	44	61	105	117	222	1(	)7 118	3 225
Catalysts for motorcycle	Volume of Sales	Index	100	117	122	118	114	118	145	135	127	131	137	136	136	126	131	13	0 126	128
India	Volume of Sales	Index	(100)	(144)	(129)	(131)	(126)	(143)	(168)	(138)	(135)	(146)	(161)	(164)	(162)	(149)	(155)	(15	5) (149	) (152)
Indonesia	Volume of Sales	Index	(100)	(105)	(118)	(122)	(111)	(72)	(136)	(164)	(170)	(136)	(133)	(139)	(136)	(130)	(133)	(12	9) (130	) (129)
Others	Volume of Sales	Index	(100)	(90)	(114)	(101)	(101)	(105)	(121)	(121)	(104)	(113)	(111)	(101)	(106)	(99)	(103)	(10	0) (99	) (100)
Catalysts for automobile	Volume of Sales	Index	100	99	106	107	103	86	123	113	111	108	122	137	129	121	125	11	7 121	119
Side door Latches	Volume of Sales	Index	100	91	109	109	102	95	107	102	104	102	101	108	105	107	106	11	4 121	117
Japan	Volume of Sales	Index	(100)	(91)	(107)	(108)	(102)	(96)	(115)	(127)	(115)	(113)	(108)	(120)	(114)	(116)	(115)	(12	5) (133	) (129)
China	Volume of Sales	Index	(100)	(92)	(114)	(105)	(103)	(80)	(96)	(68)	(66)	(77)	(66)	(70)	(68)	(70)	(69)	8)	8) (94	) (91)
Other Asia	Volume of Sales	Index	(100)	(99)	(120)	(127)	(112)	(111)	(129)	(138)	(134)	(128)	(106)	(128)	(117)	(119)	(118)	(12		······································
America & Europe	Volume of Sales	Index	(100)	(84)	(98)	(104)	(96)	(102)	(100)	(103)	(123)	(107)	(133)	(131)	(132)	(135)	(134)	(12	7) (132	) (129)

X Index : The sales volume in 2021 Q1 scaled at 100 (except Copper Foil and Zinc)

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## Inventory Factors and PGM price difference on Catalysts

#### ■Inventory Factors

				2022		2023 Forecast (Aug 8)						
	Q1	Q2	1st Half	Q3	Q4	2nd Half	Year	Q1	Q2 Forecast	1st Half Forecast	2nd Half Forecast	Year Forecast
Engineered materials	0.4	0.2	0.6	-0.5	-0.4	-0.9	-0.3	0.4	-	0.4	-	0.4
Metals	6.1	-5.1	1.0	-1.7	-3.0	-4.7	-3.7	-5.4	-0.3	-5.7	-	-5.7
Mobility	-	-	-	-	-	-	-	-	-	-	-	-
Corporate	0.5	-0.3	0.2	-	0.1	0.1	0.3	-0.1	-	-0.1	-	-0.1
Consolidated	7.0	-5.2	1.8	-2.2	-3.3	-5.5	-3.7	-5.1	-0.3	-5.4	-	-5.4

#### ■PGM price difference on Catalysts

Mobility         -1.0         1.8         0.8         -0.2         -3.7         -3.9         -3.1         -4.0         -2.0         -6.0         -         -6.0
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#### Inventory Factors + PGM price difference on Catalysts

Engineered materials	0.4	0.2	0.6	-0.5	-0.4	-0.9	-0.3	0.4	-	0.4	-	0.4
Metals	6.1	-5.1	1.0	-1.7	-3.0	-4.7	-3.7	-5.4	-0.3	-5.7	-	-5.7
Mobility	-1.0	1.8	0.8	-0.2	-3.7	-3.9	-3.1	-4.0	-2.0	-6.0	-	-6.0
Corporate	0.5	-0.3	0.2	-	0.1	0.1	0.3	-0.1	-	-0.1	-	-0.1
Consolidated	6.0	-3.4	2.6	-2.4	-7.0	-9.4	-6.8	-9.1	-2.3	-11.4	-	-11.4

## (Unit : Billion yen)

20	(May 10)	uot
1st Half Forecast	2nd Half Forecast	Year Forecast
-	-	-
-2.5	-	-2.5
-	-	-
-	-	-
-2.5	-	-2.5

	-
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-	-	-
-2.5	-	-2.5
-	-	-
-	-	-
-2.5	-	-2.5



We promote the well-being of the world through a spirit of exploration and diverse technologies.

## Performance by Segment – Engineered Materials

#### (Unit : Billion yen)

	23/Q1	22/Q1	Diff.	23/1H	22/1H	Diff.	FY2023	FY2022	Diff.
	Results	Results	(23-22)	Forecast	Results	(23-22)	Forecast	Results	(23-22)
■Sales	28.7	36.6	-7.9	58.0	65.7	-7.7	127.0	112.5	14.5
■Operating income	2.7	8.0	-5.3	5.5	10.9	-5.4	14.0	9.9	4.1
■Ordinary income	3.2	9.1	-5.9	5.4	12.4	-7.0	13.5	10.7	2.8
%Ordinary income	2.8	8.7	-5.9	5.0	11.8	-6.8	13.1	11.0	2.1

\*Ordinary income : Ordinary income excluding inventory factors.

(Engineered Material Products)		(Main Applications)	
Battery Materials		<ul> <li>Nickel-hydrogen batteries for hybrid cars</li> <li>Lithium-ion batteries</li> </ul>	
Engineered Powders		<ul> <li>Wide range of electronic components</li> <li>Abrasive for glass</li> </ul>	
Copper Foil		<ul> <li>High-Density Packaging</li> <li>Printed circuit board</li> </ul>	
PVD Materials (Sputtering target)		<ul> <li>Flat panel displays</li> </ul>	

#### Difference Analysis of Ordinary income [FY2022 1<sup>st</sup> Half→FY2023 1<sup>st</sup> Half Forecast - 7.0]

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through a spirit of exploration

and diverse technologies.

Copper foil -4.8 (Electro-deposited Copper foil and MicroThin<sup>™</sup> volume of sales decreases, others) Engineered Powders -0.8 (Volume of sales decreases, others) PVD Materials -0.6 (Inventory factors, others)

#### [FY2022→FY2023 Forecast + 2.8]

Copper foil +3.3 (Electro-deposited Copper foil and MicroThin™ volume of sales increases, others)





## Performance by Segment – Metals

(Unit : Billion yen)

	23/Q1	22/Q1	Diff.	23/1H	22/1H	Diff.	FY2023	FY2022	Diff.
	Results	Results	(23-22)	Forecast	Results	(23-22)	Forecast	Results	(23-22)
■Sales	52.4	63.7	-11.3	117.0	134.8	-17.8	243.0	256.4	-13.4
■Operating income	-6.1	10.7	-16.8	-5.0	9.3	-14.3	1.0	4.1	-3.1
■Ordinary income	1.6	13.0	-11.3	2.0	13.3	-11.3	9.0	9.1	-0.1
XOrdinary income	7.0	6.9	0.2	7.7	12.3	-4.6	14.7	12.8	1.9

\*Ordinary income : Ordinary income excluding inventory factors.

#### Ordinary Income Difference Analysis

	FY2022 1H→	FY2022→
	FY2023 1H	FY2023
	Forecast	Forecast
LME/Forex	-2.4	-3.8
T/C	1.1	1.6
Inventory Factors	-6.7	-2.0
Equity profit/loss	-1.9	-2.4
Energy cost	-2.9	-0.3
(Cokes, included in the number above)	(+1.4)	(+2.6)
Dividends	6.0	6.0
Others ※	-4.5	0.8
Total	-11.3	-0.1

Sensitivity to ordinary income(for FY2023)

(Unit: Billion yen)

Including forward

		Full open basis	contract
Zinc	±100\$/t	1.4	1.3
Lead	±100\$/t	0.7	0.7
US\$(yen/\$)	±1yen/\$	0.7	0.6

Zinc TC

FY2022	230 \$/t	
FY2023	274 \$/t	<ul> <li>+6% for over 3,000\$/t</li> </ul>

#### ※Detail of Others

	Fixed cost increase in Lead & Zinc Div. (Large scale maintenance, others) -2.3, Mineral Resources Div1.3, PGM recycling -0.8
FY2022→ FY2023	Fixed cost increase in Lead & Zinc Div. (Large scale maintenance, others) -2.9, Raw material cost of lead increase -0.5, Improvement in copper smelting operations +3.5, Fixed cost decrease in Copper & Precious Metals Div. (Large scale maintenance, others) +2.6, Mineral Resources Div1.5

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## Performance by Segment – Mobility

#### (Unit : Billion yen)

	23/Q1	22/Q1	Diff.	23/1H	22/1H	Diff.	FY2023	FY2022	Diff.
	Results	Results	(23-22)	Forecast	Results	(23-22)	Forecast	Results	(23-22)
■Sales	55.4	49.8	5.5	103.0	109.2	-6.2	190.0	216.5	-26.5
(Mitsui Kinzoku ACT)	(23.2)	(18.8)	(4.4)	(47.4)	(41.8)	(5.6)	(95.9)	(86.0)	(9.9)
Operating income	-0.2	-0.5	0.2	0.5	3.8	-3.3	5.5	3.4	2.1
(Mitsui Kinzoku ACT)	(-0.0)	(-1.1)	(1.1)	(-0.2)	(-1.1)	(1.0)	(1.0)	(-1.4)	(2.4)
■Ordinary income	0.9	2.2	-1.2	0.8	7.5	-6.7	5.0	3.2	1.8
(Mitsui Kinzoku ACT)	(0.3)	(-0.5)	(0.8)	(0.1)	(-0.4)	(0.5)	(1.1)	(-0.6)	(1.7)
Ordinary income	4.9	3.2	1.8	6.8	6.7	0.1	11.0	6.3	4.7

\*Ordinary income : Ordinary income excluding PGM price difference on Catalysts.

#### **Difference Analysis of Ordinary income**

#### 

Catalysts-7.7 (Precious metal price difference, others )ACT+0.5 (Cost down, others)Die-Casting+0.6 (Improved yield, others)

[FY2022→FY2023 Forecast	+ 1.8]
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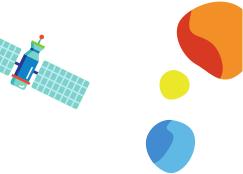
Catalysts -0.6(Volume of sales increase, Precious metal price difference, others ) ACT +1.7(Volume of sales increase, Cost down, others) Die-Casting +1.0(Volume of sales increase, Improved yield, others)

(Mobility Sector)	(Main Applications)	
Catalysts		Motorcycles     Automobiles
Mitsui Kinzoku ACT	<b>S</b> .	Door locks for automobiles
Mitsui Kinzoku Die-Casting	-0.0	Die-Casting products

#### ACT : Difference Analysis of Ordinary income

	FY2022 1H→	FY2022→			
	FY2023 1H	FY2023		FY2022 1H→	FY2022→
	Forecast	Forecast	※Detail of Others	FY2023 1H	FY2023
Sales Volume	-0.4	1.2		Forecast	Forecast
Cost down	0.9	0.5	Rising material prices such as steel material	-0.2	-0.2
Others 🔆	-	-	Forex exchange	-0.2	0.1
Total	0.5	1.7	Freight Charge	0.7	0.7





# Appendix



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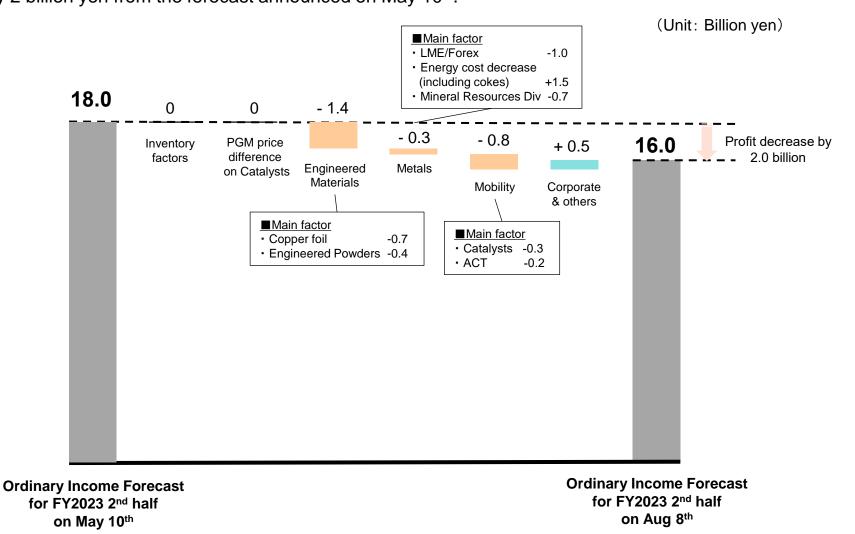
## Metal Prices and FOREX



					2022					2023 Fo	orecast	(Aug 8)				23 Forec May 10)	
		Q1	Q2	1st Half	Q3	Q4	2nd Half	Year	Q1	Q2 Fore cast	1st Half Fore cast	2nd Half Fore cast	Year Fore cast	F	st alf ore ast	2nd Half Fore cast	Year Fore cast
Zinc	(\$ / t)	3,925	3,269	3,597	3,004	3,130	3,067	3,332	2,540	2,400	2,470	2,400	2,435	3	000	3,000	3,000
Zinc (Actual)	(\$ / t)	3,584	3,166	3,375	2,995	3,075	3,035	3,202	2,565	2,436	2,500	2,437	2,469	2	993	2,993	2,993
Lead	(\$ / t)	2,203	1,976	2,090	2,100	2,141	2,120	2,105	2,118	2,100	2,109	2,100	2,105	2	100	2,100	2,100
Copper	(¢/lb)	432	351	392	363	405	384	388	385	370	377	370	374		400	400	400
Indium	(\$ / Kg)	240	230	235	204	209	206	221	197	190	193	200	197		210	210	210
Palladium	(\$ / oz)	2,092	2,074	2,083	1,940	1,567	1,754	1,918	1,449	1,300	1,374	1,300	1,337	1	500	1,500	1,500
Rhodium	(\$ / oz)	16,295	14,305	15,300	13,351	11,002	12,176	13,738	7,039	4,000	5,519	4,000	4,760	8	000	8,000	8,000
Yen/US\$	(yen / \$)	129.6	138.4	134.0	141.6	132.3	137.0	135.5	137.4	140.0	138.7	140.0	139.3	1	30.0	130.0	130.0
Yen/US\$ (Actual)	(yen / \$)	125.0	131.8	128.4	134.1	127.0	130.6	129.5	134.1	136.4	135.3	136.6	136.0	1	27.7	127.7	127.7

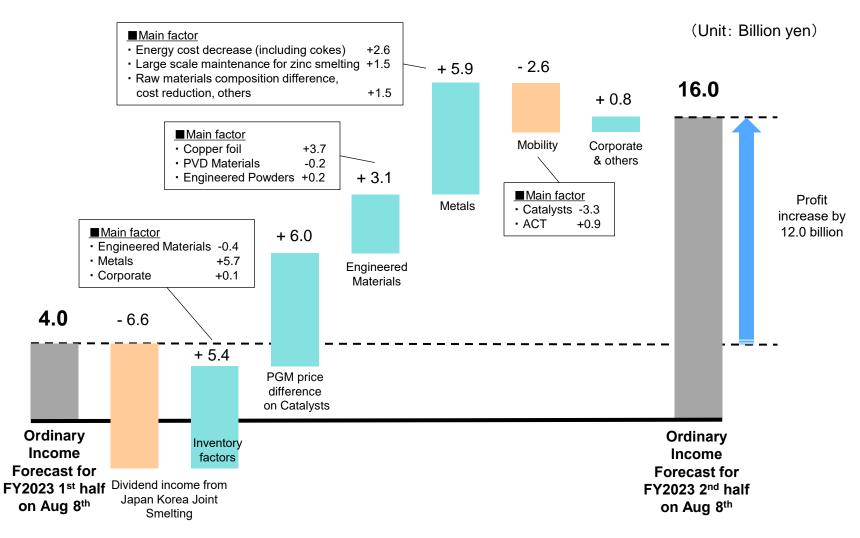


Ordinary income forecast for the second half of FY2023 is expected to decrease by 2 billion yen from the forecast announced on May 10<sup>th</sup>.





Ordinary income forecast for the second half of FY2023 is expected to increase by 12 billion yen from the forecast for the first half of FY2023.

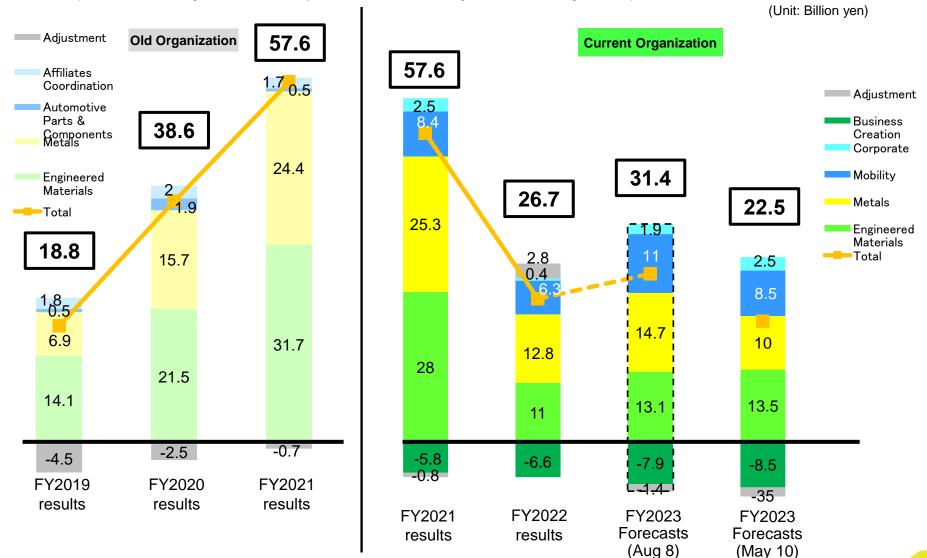


## **Financial Performance**



#### **Trends in Financial Performance**

(excludes inventory factor and PGM price difference on Catalysts from Ordinary income)





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## Sales and Incomes

(Unit : Billion yen)	'22/Q1	'22/Q2	'22/Q3	'22/Q4	'23/Q1	'23/Q2 Forecast	Q1 Diff.	Q1 Diff.	Q2 Diff.	Q2 Diff.
Sales							YonY	QonQ	YonY	QonQ
Engineered Materials	36.6	29.1	25.6	21.2	28.7	29.3	-7.9	7.6	0.2	0.5
Metals	63.7	71.2	58.3	63.2	52.4	64.6	-11.3	-10.9	-6.5	12.3
Mobility	49.8	59.3	53.8	53.6	55.4	47.6	5.5	1.8	-11.7	-7.7
Corporate	30.2	33.5	31.0	33.4	26.9	26.1	-3.3	-6.6	-7.3	-0.7
Adjustment	-15.3	-15.7	-12.9	-17.6	-15.9	-20.1	-0.6	1.8	-4.5	-4.3
Consolidated	165.1	177.3	155.9	153.7	147.5	147.5	-17.6	-6.2	-29.8	-0.0
Operating income										
Engineered Materials	8.0	2.9	0.4	-1.4	2.7	2.8	-5.3	4.1	-0.1	0.2
Metals	10.7	-1.3	-4.1	-1.2	-6.1	1.1	-16.8	-5.0	2.4	7.2
Mobility	-0.5	4.3	0.8	-1.2	-0.2	0.7	0.2	1.0	-3.6	1.0
Corporate	-0.4	-0.4	-0.2	0.0	-0.0	-0.3	0.4	-0.0	0.1	-0.3
Business Creation	-1.5	-1.7	-1.7	-1.7	-1.6	-2.0	-0.1	0.2	-0.3	-0.4
Adjustment	1.9	1.3	0.0	-0.5	-0.2	-0.9	-2.1	0.3	-2.3	-0.7
Consolidated	18.2	5.1	-4.7	-6.1	-5.5	1.5	-23.7	0.6	-3.6	6.9
Ordinary income										
Engineered Materials	9.1	3.2	-0.2	-1.4	3.2	2.2	-5.9	4.7	-1.1	-1.1
Metals	13.0	0.3	-3.8	-0.4	1.6	0.4	-11.3	2.1	0.0	-1.3
Mobility	2.2	5.4	-3.2	-1.2	0.9	-0.1	-1.2	2.1	-5.5	-1.1
Corporate	0.4	-0.1	-0.1	0.5	0.4	-0.4	0.0	-0.2	-0.2	-0.7
Business Creation	-1.5	-1.7	-1.7	-1.7	-1.6	-2.0	-0.1	0.2	-0.3	-0.4
Adjustment	2.3	1.5	-0.6	-0.4	0.5	-1.1	-1.8	0.8	-2.6	-1.6
Consolidated	25.4	8.6	-9.6	-4.5	5.1	-1.1	-20.4	9.6	-9.7	-6.2
Net income attributable to owners of parent	21.7	6.2	-10.7	-8.7	2.5	-3.0	-19.2	11.3	-9.3	-5.6

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## Operating incomes and ordinary incomes excluding inventory factors and PGM price difference on Catalysts and diverse technologies.



(Unit : Billion yen)

	, ,						'23/Q2	'23/1H	'23/2H	'FY2023	Q1 Diff.	Q1 Diff.
	'22/Q1	'22/Q2	'22/Q3	'22/Q4	'FY2022	'23/Q1				Forecast	YonY	QonQ
Operating income												
Engineered Materials	7.6	2.7	0.9	-1.0	10.2	2.3	2.8	5.1	8.5	13.6	-5.3	3.3
Metals	4.6	3.8	-2.4	1.8	7.8	-0.7	1.4	0.7	6.0	6.7	-5.3	-2.6
Mobility	0.5	2.5	1.0	2.5	6.5	3.8	2.7	6.5	5.0	11.5	3.2	1.3
Corporate	-0.4	-0.4	-0.2	0.0	-1.0	-0.0	-0.3	-0.3	1.2	0.9	0.4	0.0
Business Creation	-1.5	-1.7	-1.7	-1.7	-6.6	-1.6	-2.0	-3.6	-4.3	-7.9	-0.1	0.2
Adjustment	1.9	1.3	0.0	-0.5	2.7	-0.2	-0.9	-1.1	-1.4	-2.5	-2.1	0.3
Consolidated	12.7	8.2	-2.3	1.0	19.6	3.5	3.8	7.3	15.0	22.3	-9.2	2.5
■Ordinary income												
Engineered Materials	8.7	3.0	0.3	-1.0	11.0	2.8	2.2	5.0	8.1	13.1	-5.9	3.9
Metals	6.9	5.4	-2.1	2.6	12.8	7.0	0.7	7.7	7.0	14.7	0.2	4.5
Mobility	3.2	3.6	-3.0	2.5	6.3	4.9	1.9	6.8	4.2	11.0	1.8	2.4
Corporate	-0.1	0.2	-0.1	0.4	0.4	0.5	-0.4	0.1	1.8	1.9	0.6	0.0
Business Creation	-1.5	-1.7	-1.7	-1.7	-6.6	-1.6	-2.0	-3.6	-4.3	-7.9	-0.1	0.2
Adjustment	2.3	1.5	-0.6	-0.4	2.8	0.5	-1.1	-0.6	-0.8	-1.4	-1.8	0.8
Consolidated	19.4	12.0	-7.2	2.5	26.7	14.2	1.2	15.4	16.0	31.4	-5.3	11.7

## Sales

We promote the well-being of the world through a spirit of exploration and diverse technologies.



(Unit : Billion yen)

				2022			2023
		Q1	Q2	Q3	Q4	Year	Q1
Engineered	Engineered Powders	7.6	7.0	5.2	5.2	25.0	6.0
Materials	Copper Foil	22.2	16.2	14.5	10.5	63.4	16.9
	Others	6.8	5.9	5.9	5.5	24.1	5.9
		36.6	29.1	25.6	21.2	112.5	28.7
Metals	Lead & Zinc	46.5	53.9	43.6	46.6	190.6	35.6
	Copper & Precious Metals	14.9	15.0	12.6	13.7	56.2	14.8
	Others	2.3	2.3	2.1	2.9	9.6	2.0
		63.7	71.2	58.3	63.2	256.4	52.4
Mobility	Catalysts	27.2	32.1	27.8	25.9	113.0	27.7
	Door Latches for automobiles	18.8	23.0	21.3	22.9	86.0	23.2
	Others	3.8	4.3	4.7	4.6	17.4	4.4
		49.8	59.3	53.8	53.6	216.5	55.4
Corporate	Business Reconstruction Office products	26.2	28.3	24.6	25.0	104.1	19.9
	Engineering business, Others	4.0	5.2	6.4	8.4	24.0	6.9
		30.2	33.5	31.0	33.4	128.1	26.9
Adjustment		-15.3	-15.7	-12.9	-17.6	-61.5	-15.9
Consolidated		165.1	177.3	155.9	153.7	652.0	147.5

# List of transient factors and Non-operating income/expenses Forex Exchange gain or loss



(Unit: Billion yen)

#### FY2023 Forecast Transient factors

		Q1	Q2	FY2023 1st half	FY2023 2nd half	FY2023
		QT	Forecast(Aug 8)	Forecast(Aug 8)	Forecast(Aug 8)	Forecast(Aug 8)
Metals	Large scale maintenance for zinc smelting	-1.5	0.0	-1.5	0.0	-1.5
	Dividend income from JKJSX	6.6	0.0	6.6	0.0	6.6
<b>Subtotal</b>		5.1	0.0	5.1	0.0	5.1
Total		5.1	0.0	5.1	0.0	5.1

FY2023	FY2023 2nd half	FY2023 1st half
Forecast(May 10)	Forecast(May 10)	Forecast(May 10)
-1.5	0.0	-1.5
0.0	0.0	0.0
-1.5	0.0	-1.5
-1.5	0.0	-1.5

\*JKJS : Japan Korea Joint Smelting Co., Ltd.

#### (Reference) FY2022 Transient factors

		Q1	Q2	FY2022 1st half	Q3	Q4	FY2022 2nd half	FY2022
Metals	Large scale maintenance for copper smelting	0.0	0.0	0.0	-2.5	0.0	-2.5	-2.5
Subtotal Subtotal		0.0	0.0	0.0	-2.5	0.0	-2.5	-2.5
Total		0.0	0.0	0.0	-2.5	0.0	-2.5	-2.5

#### FY2023 Non-operating income/expenses Forex Exchange gain or loss

		Q1	Q2	FY2023 1st half	FY2023 2nd half	FY2023
		Q	Forecast(Aug 8)	Forecast(Aug 8)	Forecast(Aug 8)	Forecast(Aug 8)
Engineered Materials	Copper Foil	0	5 -0.4	0.1	0.0	0.1
Mobility	Catalysts	1	0 -0.6	0.4	0.0	0.4
Adjustment	Corporate	0	7 -0.3	0.4	0.0	0.4
	Others	0	5 -0.1	0.4	0.0	0.4
	Consolidated	2	7 -1.4	1.3	0.0	1.3

#### (Reference) FY2022 Non-operating income/expenses Forex Exchange gain or loss

		Q1	Q2	FY2022 1st half	Q3	Q4	FY2022 2nd half	FY2022
Engineered Materials	Copper Foil	1.0	0.3	1.3	-0.5	0.0	-0.5	0.8
Mobility	Catalysts	2.0	1.0	3.0	-3.9	0.0	-3.9	-0.9
Adjustment	Corporate	1.4	0.7	2.1	-1.2	0.0	-1.2	0.9
	Others	0.3	0.0	0.3	0.0	0.4	0.4	0.7
	Consolidated	4.7	2.0	6.7	-5.6	0.4	-5.2	1.5

We promote the well-being of the world

Changes of Company Organization (From April 2022) and diverse technologies.



Old Organiz	ation	_	C	urrent Orga	nization		
	Business Creation Sector		<b></b>	Business	Business Creation Sector		
	Engeneered Materials Sector			Creation			
	Engineered Powders (Battery Materials, Engineered Powders)				Engeneered Materials Sector Engineered Powders		
Engeneered	Catalysts		٦ (		(Battery Materials, Engineered Powders)		
Materials	Copper Foil			Engeneered	Copper Foil		
	PVD Materials			Materials	PVD Materials		
	Ceramics				Ceramics		
	Nippon Yttrium				Nippon Yttrium		
	MITSUI GRINDING WHEEL, Powdertech						
					Metal Sector		
	Metal Sector		+→	Metals	Lead & Zinc (Chemicals)		
Metals	Lead & Zinc				Copper & Precious Metals		
motalo	Copper & Precious Metals				Mineral Resources		
	Mineral Resources				Mobility Sector		
Automotive Parts &			L.		Catalysts		
Components	Mitsui Kinzoku ACT		<b>→</b>	Mobility	Mitsui Kinzoku ACT		
	Affiliates Coordination Strategic Sector		<b>→</b>		Mitsui Kinzoku Die-Casting Technology		
	Perlite	∣∣∣₊⊢	<b>→</b>		Kamioka Components(※), Kyusyu Precision Equipment and Components		
					Ryusyu Frecision Equipment and Components		
Affiliate	Chemicals				Business Reconstruction Office		
Coordination	Mitsui Kinzoku Die-Casting Technology				Mitsui Kinzoku Perlite		
	Kamioka Components, Kusyu Precision Equipment and Components		<b>→</b>	Corporate	MITSUI GRINDING WHEEL, Powdertech Other Affiliated Companies		
	Other Affiliated Companies						
	MESCO, others				MESCO, others		

%Kamioka Components was dissolved in an absorption-type merger with Mitsui Kinzoku Die-Casting Technology as the surviving company as of April 1, 2023.

## Caution Concerning Forward-looking Statements



Statements contained in these materials regarding forecasts of future events are qualified by various risks, both existing and unknown, and uncertainties, which may have a material impact on the actual business conditions and operational activities. Consequently, please be aware that actual performance may differ substantially from forecasts and business plans indicated herein because of various unforeseeable factors.

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Regarding latent risks which might impact forecast results and other uncertainties, some items are included in the "Business and Other Risks" section of our financial statements or our website. However, please recognize that these are just a summary rather than a comprehensive list of all possible items relating to latent risks and uncertainties.

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