





(Mitsui Mining & Smelting Co., Ltd. TSE5706)

FY2023 Q3 Results & FY 2023 Forecast

February 7, 2024





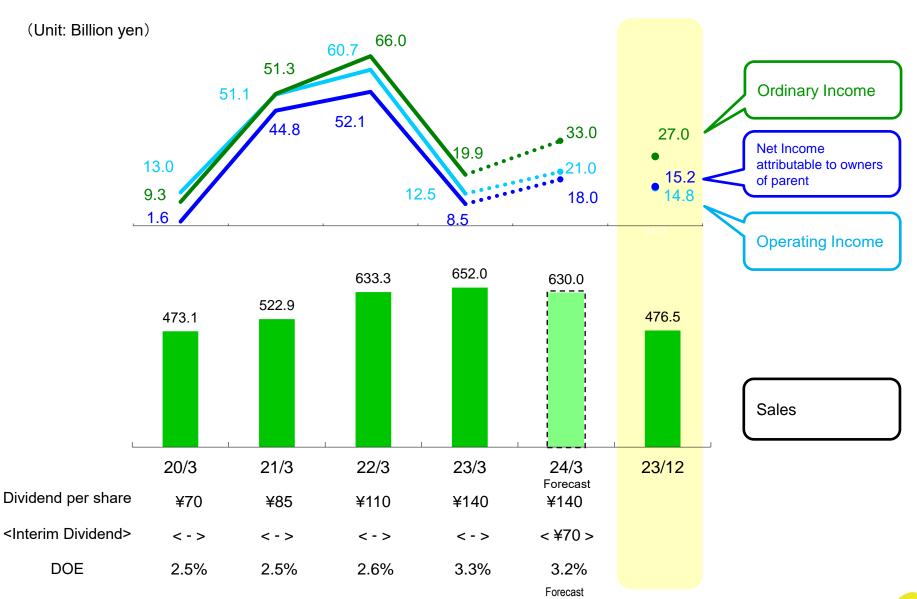
### Results of FY2023 Q3

- FY2023 Q1-3 YoY: Sales decreased due to lower metal and precious metal prices.
   In addition to the above, higher energy costs and inventory factors associated with lower metal and precious metal prices led to a decrease in operating income, but ordinary income increased due to an increase in non-operating income such as dividend income.
- The full-year forecast for FY2023 compared to the previous forecast is that sales and profits in the Mobility segment will increase due to increased sales volume, but as a result of taking into account trends in other segments, sales, operating income, ordinary income, and net income are expected to be the same as the previous forecast. expect.

(Unit: Billion yen)	Q1-3 Results							
	2023	2022	Difference					
	Results	Results	(23-22)					
Net Sales	476.5	498.3	-21.8 -4.4%					
Operating Income	14.8	18.6	-3.7					
			-20.2%					
Ordinary Income	27.0	24.4	2.6					
		***************************************	10.6%					
Net income attributable to	15.2	17.2	-2.0					
owners of parent			-11.9%					

	Forecast											
2023	2023	Difference										
Forecast	Forecast											
(Feb 7)	(Nov 10)											
630.0	630.0	0.0										
		0.0%										
21.0	21.0	0.0										
		0.0%										
33.0	33.0	0.0										
		0.0%										
18.0	18.0	0.0										
		0.0%										

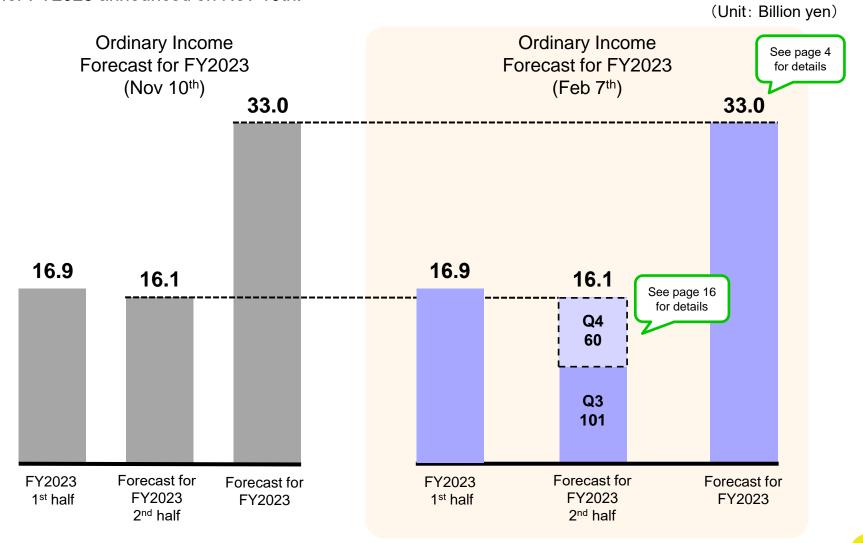
## Sales and Earnings



as of Feb 7

## FY2023 Ordinary Income Forecast

Ordinary income forecast for FY2023 is 33.0 billion, the same amount as forecast for FY2023 announced on Nov 10th.

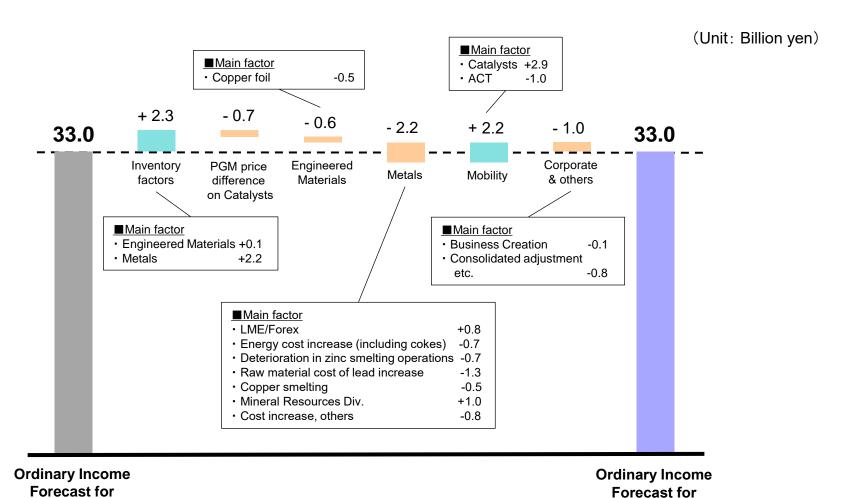


FY2023

on Feb 7th

## FY2023 Ordinary Income Forecast

Ordinary income forecast for FY2023 is 33.0 billion, the same amount as forecast for FY2023 announced on Nov 10th



FY2023

on Nov 10th

## Statements of income

(Unit : Billion yen)		Results				Forecast		
	'23/Q1-3	'22/Q1-3	Difference	2023	2022	Difference	2023	Difference
	Results	Results	(23-22)	Forecast	Results	(23-22)	Forecast	
				(Feb 7)			(Nov 10)	
Net Sales	476.5	498.3	-21.8 -4.4%	630.0	652.0	-22.0 -3.4%	630.0	0.0 0.0%
Cost of sales	410.2	430.1	-19.9 <i>-4.6%</i>	-	-	-	-	-
Gross Profit	66.3	68.2	-1.9 <i>-2.8%</i>	-	-	-	-	-
SG&A expenses	51.5	49.6	1.8 3.7%	-	-	-	-	-
Operating Income	14.8	18.6	-3.7 -20.2%	21.0	12.5	8.5 <i>67.6%</i>	21.0	0.0
Non-operating income/expenses -net	12.2	5.8	6.3	12.0	7.4	4.6	12.0	0.0
Ordinary Income	27.0	24.4	2.6 10.6%	33.0	19.9	13.1 <i>65.9%</i>	33.0	0.0
Extraordinary profit/losses-net	-5.8	-1.2	-4.6	-6.9	-4.7	-2.2	-7.0	0.1
Net Income before income taxes	21.1	23.2	-2.1 -8.9%	26.1	15.2	10.9 72.0%	26.0	0.1
Income taxes & minority interests	5.9	5.9	-0.0	8.1	6.7	1.5	8.0	0.4%
Net income attributable to owners of parent	15.2	17.2	-2.0 -11.9%	18.0	8.5	9.5 111.5%	18.0	0.0

## Segment Information by Business Unit

(Unit: Billion yen)		Results		Forecast							
	'23/Q1-3	'22/Q1-3	Difference	2023	2022	Difference	2023	Difference			
■Sales	Results	Results	(23-22)	Forecast	Results	(23-22)	Forecast				
				(Feb 7)			(Nov 10)				
Engineered Materials	91.3	91.3	0.0	125.0	112.5	12.5	125.0	0.0			
Engineered Waterials		***************************************	0.0%			11.1%		0.0%			
Metals	175.9	193.1	-17.2	245.0	256.4	-11.4	245.0	0.0			
			-8.9%			-4.4%		0.0%			
Mobility	167.5	163.0	4.5	219.0	216.5	2.5	205.0	14.0			
			2.7%			1.2%		6.8%			
Corporate	81.1	94.7	-13.6	111.0	128.1	-17.1	114.0	-3.0			
			-14.3%			-13.4%		-2.6%			
Adjustment	-39.3	-43.8	4.5	-70.0	-61.5	-8.5	-59.0	-11.0			
Consolidated	476.5	498.3	-21.8	630.0	652.0	-22.0	630.0	0.0			
			-4.4%			-3.4%		0.0%			
■ Ordinary Income											
Engineered Materials	11.0	12.1	-1.1	14.5	10.7	3.8	15.0	-0.5			
Linginicered Waterials			-9.1%			35.4%		-3.3%			
Metals	11.6	9.5	2.1	14.0	9.1	4.9	14.0	0.0			
Iviolais			22.2%			54.2%		0.0%			
Mobility	7.3	4.3	3.0	9.5	3.2	6.3	8.0	1.5			
			68.9%			196.9%		18.8%			
Corporate	1.8	0.2	1.6	2.3	0.7	1.6	2.3	0.0			
			879.3%			212.5%		0.0%			
Business Creation	-4.7	-4.9	0.2	-6.9	-6.6	-0.3	-6.8	-0.1			
Adjustment	-0.1	3.1	-3.2	-0.4	2.8	-3.2	0.5	-0.9			
Consolidated	27.0	24.4	2.6	33.0	19.9	13.1	33.0	0.0			
			10.6%			65.9%		0.0%			

## Variance analysis of ordinary income

#### (Unit Billion yen)

	Ordinary Income							
	23Q1-3	22Q1-3	Diff.					
Engineered materials	11.0	12.1	-1.1					
Metals	11.6	9.5	2.1					
Mobility	7.3	4.3	3.0					
Corporate	1.8	0.2	1.6					
Business Creation	-4.7	-4.9	0.2					
Adjustment	-0.1	3.1	-3.2					
Total	27.0	24.4	2.6					

	Details												
Volume	LME/Forex	Inventory Factor	Margin/ Cost	Equity gain or loss	Total								
-1.5	1.1	1.4	-2.0	-0.1	-1.1								
1.6	-1.6	-0.6	3.5	-0.8	2.1								
4.1	-3.7	-	2.6	-	3.0								
0.2	0.3	-	1.2	-0.1	1.6								
-	_	-	0.2	-	0.2								
_	-0.2	_	-3.0	_	-3.2								
4.4	-4.1	0.8	2.5	-1.0	2.6								

## Non-operating income/expenses and Extraordinary gains/losses



(Unit : Billion yen)		Results		Forecast							
	'23/Q1-3	'22/Q1-3	Difference	2023	2022	Difference	2023	Difference			
	Results	Results	(23-22)	Forecast	Results	(23-22)	Forecast				
				(Feb 7)			(Nov 10)				
Interest income - net	-1.7	-1.4	-0.3	-2.2	-1.8	-0.4	-2.2	0.0			
Dividend income - net	7.4	1.3	6.1	7.4	1.3	6.1	7.3	0.1			
Equity in gains/losses	3.7	4.7	-1.0	3.5	5.7	-2.3	3.1	0.4			
Forex Exchange gain or loss	1.6	1.1	0.5	1.8	1.5	0.3	2.7	-0.9			
Others	1.2	0.2	1.0	1.5	0.5	1.0	1.1	0.4			
Non-operating income/expenses - net	12.2	5.8	6.3	12.0	7.4	4.6	12.0	0.0			
PL on sale & disposal of Fixed Asset	-1.9	-1.1	-0.7	-2.3	-2.5	0.1	-2.2	-0.1			
PL on sale of investment securities	0.5	0.1	0.4	0.5	0.0	0.5	0.0	0.5			
Loss on valuation of shares of subsidiaries and affiliates	-1.0	0.0	-1.0	-1.0	-1.1	0.1	-1.0	0.0			
Provision for loss on guarantees	-2.4	0.0	-2.4	-2.5	0.0	-2.5	-2.5	0.0			
Others	-1.1	-0.1	-1.0	-1.5	-1.2	-0.4	-1.3	-0.3			
Extraordinary profit/losses -	-5.8	-1.2	-4.6	-6.9	-4.7	-2.2	-7.0	0.1			

net

## Trends of products

Ve promote the well-being of the world through a spirit of exploration and diverse technologies.	
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					2021					2022				202	23 Forec	ast (Feb	7)		2023 Foreca	ast (Nov 10)
			Q1	Q2	Q3	Q4	Year	Q1	Q2	Q3	Q4	Year	Q1	Q2	Q3	Q4 Forecast	2nd Half Forecast	Year Forecast	2nd Half Forecast	Year Forecast
MH alloy	Volume of Sales	Index	100	137	175	141	138	123	133	144	129	132	145	130	146	140	143	140	151	144
Copper foil	Volume of Sales	t / Month	2,260	2,180	2,160	1,760	2,090	1,800	1,250	1,450	990	1,370	1,300	1,490	1,600	1,600	1,600	1,500	1,650	1,520
MicroThin™ Total (a+b)	Volume of Sales	Index	100	104	91	99	99	111	82	58	29	70	84	82	82	85	83	83	90	87
MicroThin™ for HDI (a)	Volume of Sales		18	31	18	21	22	20	19	18	11	17	18	20	18	11	14	17	17	18
MicroThin™ for PKG (b)	Volume of Sales	***************************************	82	73	73	78	77	91	63	40	18	53	66	62	64	74	69	66	73	69
ITO Target	Volume of Sales	Index	100	96	94	83	93	72	45	50	46	53	52	58	50	49	50	52	50	53
Zinc	Volume of Production	k-t	56	51	52	59	218	55	58	54	53	220	44	60	54	60	114	218	117	221
Catalysts for motorcycle	Volume of Sales	Index	100	117	122	118	114	118	145	135	127	131	137	137	137	143	140	139	131	134
India	Volume of Sales	Index	(100)	(144)	(129)	(131)	(126)	(143)	(168)	(138)	(135)	(146)	(161)	(166)	(167)	(177)	(172)	(168)	(149)	(156)
Indonesia	Volume of Sales	Index	(100)	(105)	(118)	(122)	(111)	(72)	(136)	(164)	(170)	(136)	(133)	(143)	(141)	(164)	(152)	(145)	(141)	(139)
Others	Volume of Sales	Index	(100)	(90)	(114)	(101)	(101)	(105)	(121)	(121)	(104)	(113)	(111)	(102)	(102)	(97)	(99)	(103)	(107)	(107)
Catalysts for automobile	Volume of Sales	Index	100	99	106	107	103	86	123	113	111	108	122	140	141	136	139	135	140	135
Side door Latches	Volume of Sales	Index	100	91	109	109	102	95	107	102	104	102	101	109	117	104	110	108	111	108
Japan	Volume of Sales	Index	(100)	(91)	(107)	(108)	(102)	(96)	(115)	(127)	(115)	(113)	(108)	(126)	(137)	(117)	(127)	(122)	(126)	(122)
China	Volume of Sales	Index	(100)	(92)	(114)	(105)	(103)	(80)	(96)	(68)	(66)	(77)	(66)	(67)	(78)	(57)	(67)	(67)	(73)	(70)
Other Asia	Volume of Sales	Index	(100)	(99)	(120)	(127)	(112)	(111)	(129)	(138)	(134)	(128)	(106)	(132)	(134)	(120)	(127)	(123)	(126)	(122)
America & Europe	Volume of Sales	Index	(100)	(84)	(98)	(104)	(96)	(102)	(100)	(103)	(123)	(107)	(133)	(132)	(136)	(138)	(137)	(135)	(134)	(133)

💥 Index : The sales volume in 2021 Q1 scaled at 100 ( except Copper Foil and Zinc )

## Inventory Factors and PGM price difference on Catalysts

■Inventory Factor	ors														(	Unit : Billi	on yen)
				2022				2023 Forecast (Feb 7)									orecast v 10)
	Q1	Q2	1st Half	Q3	Q4	2nd Half	Year	Q1	Q2	1st Half	Q3	Q4 Forecast	2nd Half Forecast	Year Forecast		2nd Half Forecast	Year Forecast
Engineered materials	0.4	0.2	0.6	-0.5	-0.4	-0.9	-0.3	0.4	0.5	0.9	0.6	-0.5	0.1	1.0		-	0.9
Metals	6.1	-5.1	1.0	-1.7	-3.0	-4.7	-3.7	-5.4	3.1	-2.3	1.0	-	1.0	-1.3		-1.2	-3.5
Mobility	-	-	-	-	-	-	-	-	-	-	-	-	-	-		-	-
Corporate	0.5	-0.3	0.2	-	0.1	0.1	0.3	-0.1	0.2	0.1	0.1	-0.1	-	0.1		-	0.1
Consolidated	7.0	-5.2	1.8	-2.2	-3.3	-5.5	-3.7	-5.1	3.8	-1.3	1.7	-0.6	1.1	-0.2		-1.2	-2.5
■PGM price diffe	erence	on Cat	talysts														
Mobility	-1.0	1.8	0.8	-0.2	-3.7	-3.9	-3.1	-4.0	-0.6	-4.6	-0.2	-0.5	-0.7	-5.3		-	-4.6
■Inventory Facto	ors + P	GM pri	ce diffe	rence	on Cat	alysts									•		
Engineered materials	0.4	0.2	0.6	-0.5	-0.4	-0.9	-0.3	0.4	0.5	0.9	0.6	-0.5	0.1	1.0		-	0.9
Metals	6.1	-5.1	1.0	-1.7	-3.0	-4.7	-3.7	-5.4	3.1	-2.3	1.0	_	1.0	-1.3		-1.2	-3.5
	•	· · · · · · · · · · · · · · · · · · ·	· · · · · · · · · · · · · · · · · · ·									· · · · · · · · · · · · · · · · · · ·	·				•

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-1.2

-1.0

0.5

6.0

1.8

-0.3

-3.4

8.0

0.2

2.6

-0.2

-2.4

-3.7

0.1

-7.0

-3.9

0.1

-9.4

-3.1

0.3

-6.8

-4.0

-0.1

-9.1

-0.6

0.2

3.2

-4.6

0.1

-5.9

-0.2

0.1

1.5

-0.5

-0.1

-1.1

-0.7

0.4

-5.3

0.1

-5.5

Mobility

Corporate

Consolidated

## Performance by Segment – Engineered Materials

(Unit: Billion yen)

(Orner Dimon you)								
	23/Q1-3	22/Q1-3	Diff.	FY2023	FY2022	Diff.	FY2023	Diff.
	Results	Results	(23-22)	Forecast	Results	(23-22)	Forecast	
				(Feb 7)			(Nov 10)	
■Sales	91.3	91.3	0.0	125.0	112.5	12.5	125.0	0.0
■Operating income	10.8	11.3	-0.5	14.5	9.9	4.6	14.5	0.0
■Ordinary income	11.0	12.1	-1.1	14.5	10.7	3.8	15.0	-0.5
*Ordinary income	9.5	12.0	-2.5	13.5	11.0	2.5	14.1	-0.6

<sup>\*\*</sup>Ordinary income : Ordinary income excluding inventory factors.

(Engineered Material P	roducts)	(Main Applications)			
Battery Materials		<ul><li>Nickel-hydrogen batteries for hybrid cars</li><li>Lithium-ion batteries</li></ul>			
Engineered Powders		Wide range of electronic components     Abrasive for glass			
Copper Foil		<ul><li>High-Density Packaging</li><li>Printed circuit board</li></ul>			
PVD Materials (Sputtering target)	1	•Flat panel displays			

#### **Difference Analysis of Ordinary income**

[FY2022 Q1-3 → FY2023 Q1-3 - 1.1]

Copper foil -0.8

(Electro-deposited Copper foil and MicroThin™ volume of sales decreases, others)

Engineered Powders -0.2

(Volume of sales decreases, others)

#### [FY2022→FY2023 Forecast + 3.8]

Copper foil +3.8

(Electro-deposited Copper foil and MicroThin™ volume of sales increases, others)

## Performance by Segment – Metals

(Unit: Billion yen)

	23/Q1-3	22/Q1-3	Diff.	FY2023	FY2022	Diff.	FY2023	Diff.
	Results	Results	(23-22)	Forecast	Results	(23-22)	Forecast	
				(Feb 7)			(Nov 10)	
■Sales	175.9	193.1	-17.2	245.0	256.4	-11.4	245.0	0.0
■Operating income	1.3	5.2	-3.9	4.5	4.1	0.4	4.5	0.0
■Ordinary income	11.6	9.5	2.1	14.0	9.1	4.9	14.0	0.0
*Ordinary income	12.9	10.2	2.7	15.3	12.8	2.5	17.5	-2.2

\*\*Ordinary income : Ordinary income excluding inventory factors.

#### **Difference Analysis of Ordinary income**

	22/Q1-3 →	FY2022→
	23/Q1-3	FY2023
		Forecast
LME/Forex	-1.6	-1.2
T/C	1.1	1.1
Inventory Factors	-0.6	2.4
Equity profit/loss	-0.8	-2.0
Energy cost	-2.7	-1.8
(Cokes,included in the number above)	(+1.2)	(+1.0)
Dividends	6.1	6.1
Others※	0.6	0.3
Total	2.1	4.9

#### Sensitivity to ordinary income(for FY2023)

( Unit: Billion yen )

Full open basis

Including forward contract

Zinc	±100\$/t	1.4	1.3
Lead	±100\$/t	0.7	0.7
US\$(yen/\$)	±1yen/\$	0.7	0.6

#### Zinc TC

FY2022	230 \$/t	
FY2023	274 \$/t	• +6% for over 3,000\$/t

#### \*Detail of Others

	/IND OIGH 01 0	, 11010						
	22/Q1-3→ 23/Q1-3	Deterioration in zinc smelting operations -1.2, Fixed cost increase in Lead & Zinc						
		Div. (including large scale maintenance -1.5) -2.2, Raw material cost of lead						
		increase -1.0, Improvement in copper smelting operations +2.0, Cost increase in						
	23/Q1-3	copper smelting (including large scale maintenance +2.5) +1.6, Mineral Resources						
		Div. +1.1, PGM recycling -0.4						
		Deterioration in zinc smelting operations -0.4, Fixed cost increase in Lead & Zinc						
	FY2022→	Div. (including large scale maintenance -1.5) -3.1, Raw material cost of lead						
	FY2023	increase -2.0, Improvement in copper smelting operations +3.1, Cost increase in						
	Forecast	copper smelting (including large scale maintenance +2.5) +1.8, Mineral Resources						
		Div. +1.2. PGM recycling +0.1						

## Performance by Segment – Mobility

(Unit: Billion yen)

(C.m. : 2											
	23/Q1-3	22/Q1-3	Diff.	FY2023	FY2022	Diff.	FY2023	Diff.			
	Results	Results	(23-22)	Forecast	Results	(23-22)	Forecast				
				(Feb 7)			(Nov 10)				
■Sales	167.5	163.0	4.5	219.0	216.5	2.5	205.0	14.0			
(Mitsui Kinzoku ACT)	(74.5)	(63.1)	(11.4)	(97.8)	(86.0)	(11.8)	(99.0)	(-1.2)			
■Operating income	6.8	4.7	2.2	9.0	3.4	5.6	8.0	1.0			
(Mitsui Kinzoku ACT)	(8.0)	(-1.8)	(2.6)	(0.4)	(-1.4)	(1.8)	(1.4)	(-1.0)			
■Ordinary income	7.3	4.3	3.0	9.5	3.2	6.3	8.0	1.5			
(Mitsui Kinzoku ACT)	(0.9)	(-1.2)	(2.1)	(0.5)	(-0.6)	(1.1)	(1.5)	(-1.0)			
%Ordinary income	12.1	3.7	8.4	14.8	6.3	8.5	12.6	2.2			

XOrdinary income: Ordinary income excluding PGM price difference on Catalysts.

#### Difference Analysis of Ordinary income

 $[ FY2022 \ Q1-3 \rightarrow FY2023 \ Q1-3 \quad + 3.0 ]$ 

Catalysts +0.5 (Volume of sales increase, Precious metal price difference, Foreign exchange gains/losses, others )

+2.1 (Volume of sales increase, Cost down, others)

 $\label{eq:continuous} \mbox{ Die-Casting } \mbox{ +0.4 (Volume of sales increase, Improved yield, others)}$ 

[FY2022—	FY2023	Forecast	+ 6.3]
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Catalysts +4.5 (Volume of sales increase, Precious metal price difference, Foreign exchange gains/losses, others )

ACT +1.1 (Volume of sales increase, Cost down, others)

Die-Casting +0.7 (Volume of sales increase, Improved yield, others)

(Mobility Sector)	(Main Applications)			
Catalysts		• Motorcycles • Automobiles		
Mitsui Kinzoku ACT		Door locks for automobiles		
Mitsui Kinzoku Die-Casting		• Die-Casting products		

#### **ACT: Difference Analysis of Ordinary income**

	22/Q1-3→	FY2022→		
	23/Q1-3	FY2023		
		Forecast		
Sales Volume	1.3	1.1		
Cost down	1.4	0.4		
Others::	-0.6	-0.4		
Total	2.1	1.1		

22/Q1-3→ 23/Q1-3	FY2022→ FY2023 Forecast
0.0	-0.1
-0.5	-0.2
-0.2	-0.4
0.4	0.5
-0.2	-0.3
	23/Q1-3 0.0 -0.5 -0.2 0.4



# Appendix





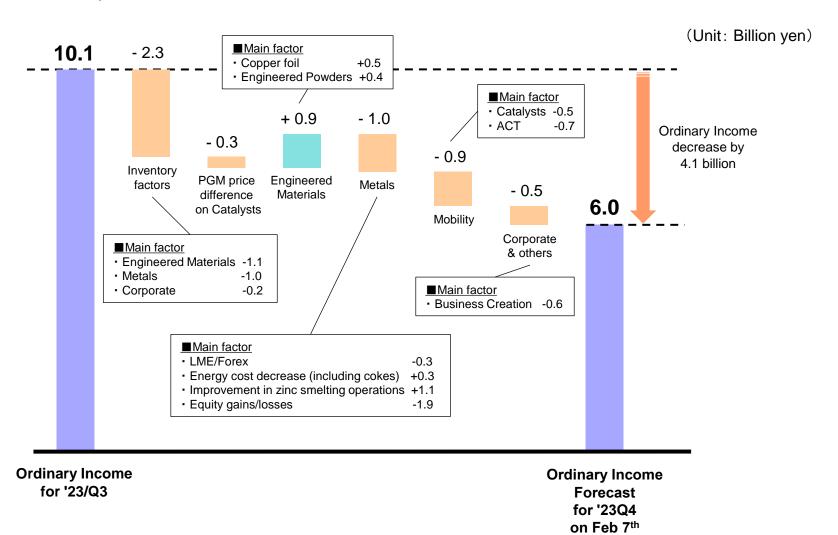
## Metal Prices and FOREX

			2022					2023 Forecast (Feb 7)							
		Q1	Q2	1st Half	Q3	Q4	2nd Half	Year	Q1	Q2	1st Half	Q3	Q4 Fore cast	2nd Half Fore cast	Year Fore cast
Zinc	(\$ / t)	3,925	3,269	3,597	3,004	3,130	3,067	3,332	2,540	2,429	2,484	2,498	2,500	2,499	2,492
Zinc (Actual)	(\$ / t)	3,584	3,166	3,375	2,995	3,075	3,035	3,202	2,565	2,462	2,514	2,528	2,529	2,529	2,521
Lead	(\$ / t)	2,203	1,976	2,090	2,100	2,141	2,120	2,105	2,118	2,170	2,144	2,119	2,100	2,110	2,127
Copper	(¢ / lb)	432	351	392	363	405	384	388	385	379	382	371	380	375	379
Indium	(\$ / Kg)	240	230	235	204	209	206	221	197	241	219	235	230	233	226
Palladium	(\$ / oz)	2,092	2,074	2,083	1,940	1,567	1,754	1,918	1,449	1,251	1,350	1,085	1,000	1,042	1,196
Rhodium	(\$ / oz)	16,295	14,305	15,300	13,351	11,002	12,176	13,738	7,039	4,107	5,573	4,461	4,400	4,431	5,002
Yen/US\$	(yen / \$)	129.6	138.4	134.0	141.6	132.3	137.0	135.5	137.4	144.6	141.0	147.9	145.0	146.4	143.7
Yen/US\$ (Actual)	(yen / \$)	125.0	131.8	128.4	134.1	127.0	130.6	129.5	134.1	140.5	137.3	143.6	141.0	142.3	139.9

	orecast / 10)			
2nd Half Fore cast	Year Fore cast			
2,400	2,442			
2,437	2,476			
2,100	2,122			
380	381			
245	232			
1,300	1,325			
4,000	4,786			
145.0	143.0			
141.0	139.2			

## FY2023 2<sup>nd</sup> half Ordinary Income Forecast

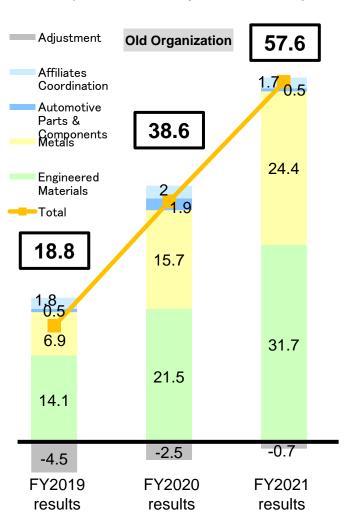
Ordinary income forecast for the fourth quarter of FY2023 is 6.0 billion, by 4.1 billion less than the third quarter of FY2023.

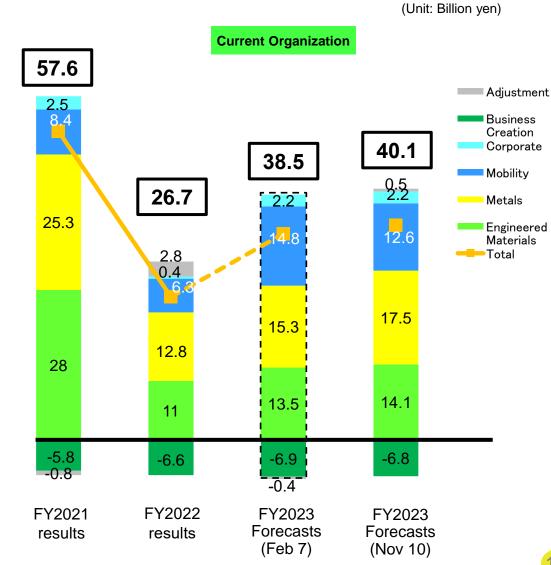


### Financial Performance

#### **Trends in Financial Performance**

(excludes inventory factor and PGM price difference on Catalysts from Ordinary income)





## Sales and Incomes

(Unit : Billion yen)								'23/Q4	Q3	Q3	Q4	Q4
■Sales	'22/Q1	'22/Q2	'22/Q3	'22/Q4	'23/Q1	'23/Q2	'23/Q3	Forecast	Diff. YonY	Diff. QonQ	Diff. YonY	Diff. QonQ
Engineered Materials	36.6	29.1	25.6	21.2	28.7	31.0	31.6	33.7	6.0	0.6	12.5	2.1
Metals	63.7	71.2	58.3	63.2	52.4	62.3	61.3	69.1	3.0	-1.0	5.8	7.8
Mobility	49.8	59.3	53.8	53.6	55.4	57.3	54.8	51.5	1.0	-2.5	-2.0	-3.3
Corporate	30.2	33.5	31.0	33.4	26.9	25.7	28.5	29.9	-2.5	2.8	-3.5	1.4
Adjustment	-15.3	-15.7	-12.9	-17.6	-15.9	-11.7	-11.7	-30.7	1.1	0.0	-13.0	-19.0
Consolidated	165.1	177.3	155.9	153.7	147.5	164.6	164.4	153.5	8.5	-0.2	-0.2	-10.9
■Operating income												
Engineered Materials	8.0	2.9	0.4	-1.4	2.7	3.8	4.4	3.7	3.9	0.6	5.1	-0.7
Metals	10.7	-1.3	-4.1	-1.2	-6.1	4.2	3.2	3.2	7.3	-1.0	4.3	-0.0
Mobility	-0.5	4.3	0.8	-1.2	-0.2	3.0	4.1	2.2	3.2	1.0	3.4	-1.9
Corporate	-0.4	-0.4	-0.2	0.0	-0.0	0.1	0.5	0.1	0.8	0.4	0.1	-0.4
Business Creation	-1.5	-1.7	-1.7	-1.7	-1.6	-1.5	-1.6	-2.2	0.1	-0.0	-0.5	-0.6
Adjustment	1.9	1.3	0.0	-0.5	-0.2	0.5	-0.5	-0.7	-0.5	-0.9	-0.2	-0.3
Consolidated	18.2	5.1	-4.7	-6.1	-5.5	10.1	10.1	6.2	14.9	0.0	12.2	-3.9
■Ordinary income												
Engineered Materials	9.1	3.2	-0.2	-1.4	3.2	4.2	3.6	3.5	3.9	-0.5	4.9	-0.2
Metals	13.0	0.3	-3.8	-0.4	1.6	5.7	4.3	2.4	8.1	-1.3	2.8	-2.0
Mobility	2.2	5.4	-3.2	-1.2	0.9	2.9	3.4	2.2	6.7	0.5	3.4	-1.2
Corporate	0.4	-0.1	-0.1	0.5	0.4	0.4	1.0	0.5	1.0	0.6	-0.1	-0.5
Business Creation	-1.5	-1.7	-1.7	-1.7	-1.6	-1.5	-1.6	-2.2	0.1	-0.0	-0.5	-0.6
Adjustment	2.3	1.5	-0.6	-0.4	0.5	0.2	-0.8	-0.4	-0.1	-0.9	-0.0	0.4
Consolidated	25.4	8.6	-9.6	-4.5	5.1	11.8	10.1	6.0	19.7	-1.7	10.5	-4.0
■ Net income attributable to owners of parent	21.7	6.2	-10.7	-8.7	2.5	5.6	7.0	2.8	17.7	1.4	11.5	-4.2

# Operating incomes and ordinary incomes excluding inventory factors and PGM price difference on Catalysts and diverse technologies.



(Unit : Billion yer	1)								Q3	Q3	Q4	Q4
	'22/Q1	'22/Q2	'22/Q3	'22/Q4	'23/Q1	'23/Q2	'23/Q3	'23/Q4 Forecast	Diff.	Diff.	Diff.	Diff.
■Operating income									YonY	QonQ	YonY	QonQ
Engineered Materials	7.6	2.7	0.9	-1.0	2.3	3.3	3.8	4.2	2.8	0.5	5.2	0.4
Metals	4.6	3.8	-2.4	1.8	-0.7	1.1	2.2	3.2	4.6	1.1	1.3	1.0
Mobility	0.5	2.5	1.0	2.5	3.8	3.6	4.3	2.7	3.2	0.6	0.2	-1.6
Corporate	-0.4	-0.4	-0.2	0.0	-0.0	0.1	0.5	0.1	0.8	0.4	0.1	-0.4
Business Creation	-1.5	-1.7	-1.7	-1.7	-1.6	-1.5	-1.6	-2.2	0.1	-0.0	-0.5	-0.6
Adjustment	1.9	1.3	0.0	-0.5	-0.2	0.5	-0.5	-0.7	-0.5	-0.9	-0.2	-0.3
Consolidated	12.7	8.2	-2.3	1.0	3.5	7.1	8.7	7.2	11.1	1.6	6.2	-1.5
■Ordinary income												
Engineered Materials	8.7	3.0	0.3	-1.0	2.8	3.7	3.0	4.0	2.8	-0.6	5.0	0.9
Metals	6.9	5.4	-2.1	2.6	7.0	2.6	3.3	2.4	5.4	0.8	-0.2	-1.0
Mobility	3.2	3.6	-3.0	2.5	4.9	3.5	3.6	2.7	6.7	0.1	0.2	-0.9
Corporate	-0.1	0.2	-0.1	0.4	0.5	0.2	0.9	0.6	0.9	0.7	0.1	-0.3
Business Creation	-1.5	-1.7	-1.7	-1.7	-1.6	-1.5	-1.6	-2.2	0.1	-0.0	-0.5	-0.6
Adjustment	2.3	1.5	-0.6	-0.4	0.5	0.2	-0.8	-0.3	-0.1	-0.9	0.1	0.5
Consolidated	19.4	12.0	-7.2	2.5	14.2	8.6	8.6	7.1	15.8	-0.0	4.6	-1.4



## Sales

(Unit : Billion yen)

		2022					2023			
		Q1	Q2	Q3	Q4	Year	Q1	Q2	'Q3	
Engineered	Engineered Powders	7.6	7.0	5.2	5.2	25.0	6.0	6.6	6.9	
Materials	Copper Foil	22.2	16.2	14.5	10.5	63.4	16.9	18.6	19.5	
	Others	6.8	5.9	5.9	5.5	24.1	5.9	5.7	5.2	
		36.6	29.1	25.6	21.2	112.5	28.7	31.0	31.6	
Metals	Lead & Zinc	46.5	53.9	43.6	46.6	190.6	35.6	43.8	42.9	
	Copper & Precious Metals	14.9	15.0	12.6	13.7	56.2	14.8	14.8	14.9	
	Others	2.3	2.3	2.1	2.9	9.6	2.0	3.8	3.4	
		63.7	71.2	58.3	63.2	256.4	52.4	62.3	61.3	
Mobility	Catalysts	27.2	32.1	27.8	25.9	113.0	27.7	27.4	24.0	
	Door Latches for automobiles	18.8	23.0	21.3	22.9	86.0	23.2	25.2	26.1	
	Others	3.8	4.3	4.7	4.6	17.4	4.4	4.8	4.7	
		49.8	59.3	53.8	53.6	216.5	55.4	57.3	54.8	
Corporate	Business Reconstruction Office products	26.2	28.3	24.6	25.0	104.1	19.9	20.4	21.8	
	Engineering business, Others	4.0	5.2	6.4	8.4	24.0	6.9	5.3	6.7	
		30.2	33.5	31.0	33.4	128.1	26.9	25.7	28.5	
Adjustment		-15.3	-15.7	-12.9	-17.6	-61.5	-15.9	-11.7	-11.7	
Consolidated		165.1	177.3	155.9	153.7	652.0	147.5	164.6	164.4	

## List of transient factors and Non-operating income/expenses Forex Exchange gain or loss

We promote the well-being of the world through a spirit of exploration and diverse technologies.



(Unit: Billion yen)

#### **FY2023 Forecast Transient factors**

				Q1	Q2	FY2023 1st half	Q3	Q4	FY2023 2nd haif	FY2023
				Qi	QZ	F12023 15t Hall	QS	Forecast(Feb 7)	Forecast(Feb 7)	Forecast(Feb 7)
Meta	als		Large scale maintenance for zinc smelting	-1.5	0.0	-1.5	0	0	0.0	-1.5
		*1	Dividend income from JKJS*2	6.6	0.0	6.6	0	0	0.0	6.6
		*1	Interest received on past year tax refunds in Peru	0	0.9	0.9	0	0	0.0	0.9
Subt	otal			5.1	0.9	6.0	0	0	0.0	6.0
Tota	ı			5.1	0.9	6.0	0	0	0.0	6.0

FY2023 1st half	FY2023 2nd half	FY2023
F12023 ISTIIAII	Forecast(Nov 10)	Forecast(Nov 10)
-1.5	0.0	-1.5
6.6	0.0	6.6
0.9	0.0	0.9
6.0	0.0	6.0
6.0	0.0	6.0

#### (Reference) FY2022 Transient factors

		Q1	Q2	FY2022 1st half	Q3	Q4	FY2022 2nd half	FY2022
Metals	Large scale maintenance for copper smelting	0.0	0.0	0.0	-2.5	0.0	-2.5	-2.5
Subtotal		0.0	0.0	0.0	-2.5	0.0	-2.5	-2.5
Total		0.0	0.0	0.0	-2.5	0.0	-2.5	-2.5

#### FY2023 Non-operating income/expenses Forex Exchange gain or loss

		Q1	Q2	FY2023 1st half	Q3	Q4	FY2023 2nd half	FY2023
		Qı	QZ	F12023 ISTIIali	QS	Forecast(Feb 7)	Forecast(Feb 7)	Forecast(Feb 7)
Engineered Materials	Copper Foil	0.5	0.3	0.8	-0.6	0.0	-0.6	0.2
Mobility	Catalysts	1.0	0.1	1.1	-0.4	0.2	-0.2	0.9
Adjustment	Corporate	0.7	-0.3	0.4	0.0	0.0	0.0	0.4
	Others	0.5	0.3	0.8	-0.5	0.0	-0.5	0.3
Consolidated		2.7	0.4	3.1	-1.5	0.2	-1.3	1.8

FY2023 1st half	FY2023 2nd half	FY2023
F12023 ISTIIAII	Forecast(Nov 10)	Forecast(Nov 10)
0.8	-0.1	0.7
1.1	-0.3	0.8
0.4	-0.1	0.3
0.8	0.1	0.9
3.1	-0.4	2.7

#### (Reference) FY2022 Non-operating income/expenses Forex Exchange gain or loss

		Q1	Q2	FY2022 1st half	Q3	Q4	FY2022 2nd half	FY2022
Engineered Materials	Copper Foil	1.0	0.3	1.3	-0.5	0.0	-0.5	0.8
Mobility	Catalysts	2.0	1.0	3.0	-3.9	0.0	-3.9	-0.9
Adjustment	Corporate	1.4	0.7	2.1	-1.2	0.0	-1.2	0.9
	Others	0.3	0.0	0.3	0.0	0.4	0.4	0.7
Consolidated		4.7	2.0	6.7	-5.6	0.4	-5.2	1.5

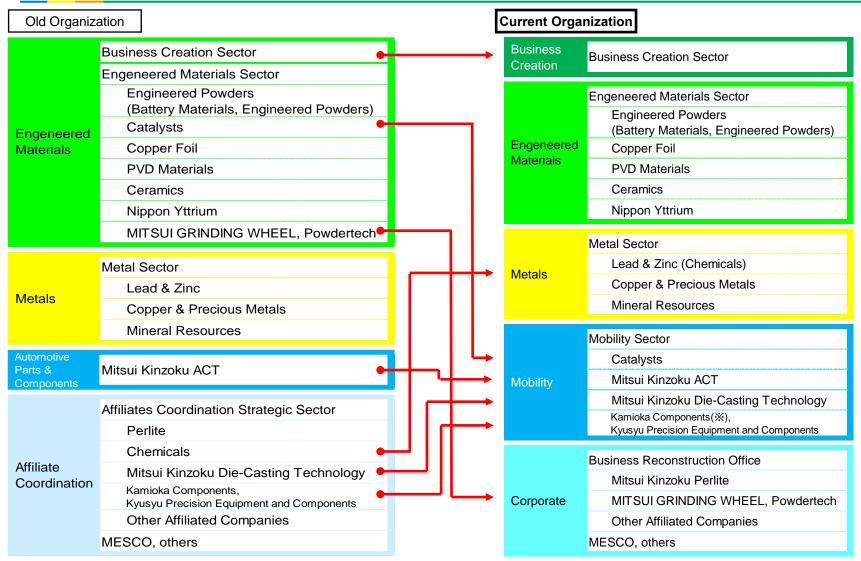
<sup>\*1</sup> Non-operating profit and loss

<sup>\*2</sup> JKJS: Japan Korea Joint Smelting Co., Ltd.

## through a spirit of exploration and diverse technologies.



## Changes of Company Organization(From April 2022)



<sup>※</sup>Kamioka Components was dissolved in an absorption-type merger
with Mitsui Kinzoku Die-Casting Technology as the surviving company
as of April 1, 2023.

## Caution Concerning Forward-looking Statements

Statements contained in these materials regarding forecasts of future events are qualified by various risks, both existing and unknown, and uncertainties, which may have a material impact on the actual business conditions and operational activities. Consequently, please be aware that actual performance may differ substantially from forecasts and business plans indicated herein because of various unforeseeable factors.

Mitsui Mining & Smelting Co., Ltd. cannot guarantee the validity of the targets, assumptions, expectations, predictions, plans, assessments and other information contained in this material, and the Company also cannot guarantee that its actual business performance will be consistent with the forecasts presented within.

Regarding latent risks which might impact forecast results and other uncertainties, some items are included in the "Business and Other Risks" section of our financial statements or our website. However, please recognize that these are just a summary rather than a comprehensive list of all possible items relating to latent risks and uncertainties.

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